

Why should I outsource my medical billing? Outsourcing the medical billing function is a common practice among medical providers. Industry experts agree that it's good business to concentrate on your core strengths— like providing quality healthcare— and outsource ancillary functions, like medical billing. Allowing **Info Services, Inc.** to handle the administrative burden of billing could be the best move for your business.

Reduce Cost. For many practices, the decision to outsource comes down to one factor: cost. Many times a provider will fail to consider all the costs involved in housing the billing function. Not only should the obvious expenses such as the biller's salary, payroll taxes, workers compensation and benefits (insurance, vacation, sick leave) be compared, but also costs for software (initial and ongoing), training, statements, envelopes, postage, insurance forms, electronic filing, claim failures and employee turnover. **Info Services, Inc.** receives a single monthly percentage fee that is contingent upon what we collect for you. We take on the cost of personnel, software, statements and electronic filing. Our billing system is compatible with several EHR programs. You can dedicate your resources to implementing a new EHR system while we keep the claim reimbursement flowing.

Save Time and Increase Revenue. Rarely do small providers have the luxury of a dedicated in-house biller (much less multiple billers) who can devote 100% of their time to chasing the revenue cycle. Medical Billing is an ever-changing process which sometimes is more art than science. It requires more than a warm body to be effective. Continual training is required. The staff at **Info Services, Inc.-Professional Billing Services** focus on one task: getting our clients the highest possible reimbursement. We bill millions of dollars annually for providers of various specialties. Our staff has over 160 years combined medical billing experience and includes 3 Certified Coding Specialists-Physician Based and a Certified Public Accountant. Each account is assigned multiple staff members who insure a quality product is produced. Our average Net Collection Percentage for our clients for the last 5 years is 99%. We have the expertise needed to get claims paid quickly.

Retain Control with Added Security. Many providers shy away from outsourcing their medical billing because they feel they will lose control of their revenue stream. Let's face it— this is your livelihood we're talking about! **Info Services, Inc.** has designed a system of controls to insure our clients keep that control over what is billed out and what is booked as a payment. We securely receive scanned copies of charge superbills, EOB's and patient checks and not actual money. We ask each client to prepare a reconciliation sheet with each batch of charges/payments to insure that we enter all data received by the client. We timely communicate if needed information is missing to effectively bill any claim on the front-end. We have additional checks and balances internally to insure that all claims have been electronically billed and accepted by carriers. Quarterly, our CPA prepares Accountability Reports that indicate key account ratios as well as explanations for any insurance balance over 90 days. We have established a Compliance Program within the scope of the OIG Guidance for Third Party Billing Companies. Unfortunately, most cases of fraud come from within a practice where separation of duties is not possible. We serve as an outside eye looking at your finances providing checks and balances that your staff might not have the time or ability to provide.

Reduce Cost. Save Time and Increase Revenue. Retain Control with Added Security.

We don't get paid until YOU do- Doesn't it make sense to let us handle the details?

Info Services, Inc. , 125 Solleftea Drive, Madison, MS (601) 898-7858